A6325-1 6/23/82

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

February 1982

Manufacturers shipped 17,219 mobile homes to retail sales locations and permanent sites during February 1982. This was a 2% decline from the 17,534 homes shipped in February 1981.

On a cumulative basis, manufacturers shipped 30,951 homes during the two month period ended February 28, 1982, compared to 33,143 homes shipped during the same period a year ago, a 7% decrease.

DATA SOURCE: National Conference of State on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

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MOBILE HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,818	13,894	-12	January	15,818	13,894	-12
February	17,347	17,199	- 1	Jan-Feb	33,165	31,093	- 6
March	21,536			Jan-Mar	54,701		
April	24,034			Jan-April	78,735		
May	22,883			Jan-May	101,618		
June	23,039			Jan-June	124,657		
July	21,724			Jan-July	146,381		
August	22,348			Jan-Aug	168,729		
September	21,505			Jan-Sept	190,234		
October	20,208			Jan-Oct	210,442		
November	15,696			Jan-Nov	225,138		
December	14,167			Jan-Dec	240,305		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,609	13,732	-12	January	15,609	13,732	-12
February	17,534	17,219	- 2	Jan-Feb	33,143	30,951	- 7
March	21,476			Jan-Mar	54,619		
April	24,128			Jan-April	73,747		
May	22,884			Jan-May	101,631		
June	23,052			Jan-June	124,683		
July	21,754			Jan-July	146,437		
August	22,235			Jan-Aug	168,672		
September	21,264			Jan-Sept	189,936		
October	20,348			Jan-Oct	210,284		
November	15,794			Jan-Nov	226,078		
December	14,235			Jan-Dec	240,313		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION				HOMES IN INVENTORY	
	1981	1982			1981	1982
January	5.1%	5.5%		January	816	761
February	3.6%	4.3%		February	629	741
March	3.1%			March	689	
April	2.5%			April	595	
May	2.6%			May	594	
June	2.5%			June	581	
July	2.5%			July	551	
August	3.0%			August	664	
September	4.2%			September	905	
October	3.8%			October	765	
November	4.2%			November	667	
December	4.2%			December	599	

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MOBILE HOME PRODUCTION

	FEBRUARY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	656	583	-11%	1,162	990	-15%
Connecticut	0	0	0	0	0	0
Maine	*	*	*	*	*	*
Massachusetts	0	0	0	0	0	0
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0	0	0	0
New York	*	*	*	*	*	*
Pennsylvania	656	583	-11%	1,162	990	-15%
Rhode Island	0	0	0	0	0	0
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	1,814	1,327	-27%	3,096	2,072	-33%
Illinois	*	*	*	*	*	*
Indiana	1,381	1,064	-23%	2,411	1,716	-29%
Michigan	*	*	*	*	*	*
Ohio	145	60	-59%	218	60	-73%
Wisconsin	288	203	-30%	467	296	-37%
WEST NORTH CENTRAL	1,235	1,478	+20%	2,533	2,702	+ 7%
Iowa	*	*	*	*	*	*
Kansas	661	876	+33%	1,367	1,652	+21%
Minnesota	197	138	-30%	338	209	-38%
Missouri	71	131	+85%	225	219	- 3%
Nebraska	306	333	+ 9%	603	622	+ 3%
North Dakota	0	0	0%	0	0	0
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	5,312	5,267	- 1%	10,448	9,961	- 5%
Delaware	0	0	0%	0	0	0
Florida	1,549	1,391	-10%	3,292	2,921	-11%
Georgia	2,251	2,462	+ 9%	4,288	4,484	+ 5%
Maryland	*	*	*	*	*	*
North rolina	1,349	1,268	- 6%	2,566	2,310	-10%
South Carolina	*	*	*	*	*	*
Virginia	163	146	-10%	302	246	-19%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	5,078	6,217	+22%	9,748	11,172	+15%
Alabama	1,257	1,499	+19%	2,335	2,571	+10%
Arkansas	204	261	+28%	426	434	+ 2%
Kentucky	*	*	*	*	*	*
Louisiana	247	266	+ 8%	488	464	- 5%
Mississippi	338	420	+24%	567	726	+28%
Oklahoma	88	94	+ 7%	178	198	+11%
Tennessee	409	573	+40%	818	1,004	+23%
Texas	2,535	3,104	+22%	4,936	5,775	+17%

MOBILE HOME PRODUCTION

	FEBRUARY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
MOUNTAIN	1,143	843	-26%	2,140	1,539	-28%
Arizona	541	449	-17%	1,022	857	-16%
Colorado	194	107	-45%	372	220	-41%
Idaho	408	287	-30%	746	462	-38%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	1,799	1,157	-36%	3,469	2,144	-38%
California	1,150	611	-47%	2,154	1,208	-44%
Oregon	516	448	-13%	1,026	775	-24%
Washington	133	98	-26%	289	161	-44%
ALASKA	*	*	*	*	*	*
HAWAII	*	*	*	*	*	*
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	310	327	+ 5%	569	513	- 9%
TOTAL PRODUCTION	17,347	17,199	- 1%	33,165	31,093	- 6%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	646	601	- 7%	1,122	916	-18%
Connecticut	15	18	+20%	39	26	-33%
Maine	45	31	-31%	72	45	-38%
Massachusetts	19	23	-21%	34	39	+15%
New Hampshire	35	27	-23%	59	40	-32%
New Jersey	45	23	-49%	72	33	-54%
New York	143	169	+18%	276	266	- 4%
Pennsylvania	326	293	-10%	527	442	-16%
Rhode Island	5	2	-60%	10	2	-80%
Vermont	13	15	+15%	33	23	-30%

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MOBILE HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,278	774	-39%	2,184	1,217	-44%
Illinois	215	152	-29%	366	225	-39%
Indiana	269	151	-44%	445	241	-46%
Michigan	225	134	-40%	414	240	-42%
Ohio	372	211	-43%	669	338	-49%
Wisconsin	197	126	-36%	290	173	-40%
WEST NORTH CENTRAL	876	668	-24%	1,537	1,143	-26%
Iowa	107	39	-64%	166	72	-57%
Kansas	225	216	- 4%	367	388	+ 6%
Minnesota	90	93	+ 3%	179	134	-25%
Missouri	197	150	-24%	387	273	-29%
Nebraska	87	59	-32%	158	95	-40%
North Dakota	129	73	-43%	207	116	-44%
South Dakota	41	38	- 7%	73	65	-11%
SOUTH ATLANTIC	4,991	4,800	- 4%	9,857	9,029	- 8%
Delaware	93	57	-39%	150	127	-15%
Florida	2,121	1,812	-15%	4,384	3,743	-15%
Georgia	779	949	+22%	1,529	1,717	+12%
Maryland	54	106	+96%	116	184	+59%
North Carolina	970	951	- 2%	1,873	1,609	-14%
South Carolina	522	488	- 7%	985	893	- 9%
Virginia	246	270	+10%	480	477	- 1%
West Virginia	206	167	-19%	340	279	-18%
SOUTH CENTRAL	5,565	7,154	+29%	10,576	12,764	+21%
Alabama	435	397	- 9%	753	668	-11%
Arkansas	170	209	+23%	327	346	+ 6%
Kentucky	300	285	- 5%	511	423	-17%
Louisiana	1,115	1,218	+ 9%	2,153	2,174	+ 1%
Mississippi	234	307	+31%	437	469	+ 7%
Oklahoma	652	964	+48%	1,262	1,916	+52%
Tennessee	238	262	+10%	456	388	-15%
Texas	2,421	3,512	+45%	4,677	6,380	+36%
MOUNTAIN	1,690	1,364	-19%	3,240	2,502	-23%
Arizona	576	436	-24%	1,134	844	-26%
Colorado	230	171	-26%	447	344	-23%
Idaho	160	62	-61%	266	116	-56%
Montana	94	66	-30%	175	100	-43%
Nevada	161	100	-38%	280	185	-34%
New Mexico	227	276	+22%	456	470	+ 3%
Utah	86	120	+40%	173	210	+21%
Wyoming	156	133	-15%	309	233	-25%
PACIFIC	1,672	1,048	-37%	3,202	1,921	-40%
California	985	508	-48%	1,821	999	-45%
Oregon	238	157	-34%	510	283	-45%
Washington	449	383	-15%	871	639	-27%

MOBILE HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
ALASKA	0	27	NM	2	29	NM
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	816	761		1,423	1,360	
GOVT. & EXPORT	0	22		0	70	
TOTAL SHIPMENTS	17,534	17,219	- 2%	33,143	30,951	- 7%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will

YEAR-TO-DATE 1982 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI SECTION	TOTAL PRODUCTION
NORTHEAST	854 93%	62 7%	916 100%	927 94%	63 6%	990 100%
Connecticut	26	0	26	0	0	0
Maine	44	1	45	*	*	*
Massachusetts	38	1	39	0	0	0
New Hampshire	35	5	40	*	*	*
New Jersey	26	7	33	0	0	0
New York	238	28	266	*	*	*
Pennsylvania	423	19	442	927	63	990
Rhode Island	2	0	2	0	0	0
Vermont	22	1	23	*	*	*
EAST NORTH CENTRAL	1,048 86%	169 14%	1,217 100%	1,850 89%	222 11%	2,072 100%
Illinois	193	32	225	*	*	*
Indiana	208	33	241	1,510	206	1,716
Michigan	190	50	240	*	*	*
Ohio	287	51	338	53	7	60
Wisconsin	170	3	173	287	9	296

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YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	1,010	133	1,143	2,502	200	2,702
	88%	12%	100%	93%	7%	100%
Iowa	59	13	72	*	*	*
Kansas	345	43	388	1,571	81	1,652
Minnesota	127	7	134	194	15	209
Missouri	237	36	273	174	45	219
Nebraska	78	17	95	563	59	622
North Dakota	107	9	116	0	0	0
South Dakota	57	8	65	*	*	*
SOUTH ATLANTIC	6,350	2,679	9,029	7,037	2,924	9,961
	70%	30%	100%	71%	29%	100%
Delaware	124	3	127	0	0	0
Florida	2,055	1,688	3,743	1,440	1,481	2,921
Georgia	1,245	472	1,717	3,402	1,082	4,484
Maryland	169	15	184	*	*	*
North Carolina	1,368	241	1,609	1,966	344	2,310
South Carolina	707	186	893	*	*	*
Virginia	433	44	477	229	17	246
West Virginia	249	30	279	0	0	0
SOUTH CENTRAL	11,660	1,104	12,764	10,223	949	11,172
	91%	9%	100%	92%	8%	100%
Alabama	591	77	668	2,432	139	2,571
Arkansas	298	48	346	382	52	434
Kentucky	367	56	423	*	*	*
Louisiana	2,082	92	2,174	412	52	464
Mississippi	403	66	469	709	17	726
Oklahoma	1,830	86	1,916	196	2	198
Tennessee	339	49	388	934	70	1,004
Texas	5,750	630	6,380	5,158	617	5,775
MOUNTAIN	1,749	753	2,502	1,000	539	1,539
	70%	30%	100%	65%	35%	100%
Arizona	514	330	844	563	294	857
Colorado	267	77	344	134	86	220
Idaho	74	42	116	303	159	462
Montana	92	8	100	*	*	*
Nevada	67	118	185	0	0	0
New Mexico	395	75	470	0	0	0
Utah	158	52	210	*	*	*
Wyoming	182	51	233	0	0	0
PACIFIC	656	1,265	1,921	718	1,426	2,144
	34%	66%	100%	33%	67%	100%
California	247	752	999	278	930	1,208
Oregon	122	161	283	378	397	775
Washington	287	352	639	62	99	161

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	26	3	29	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR	0	0	0	0	0	0
SUB-TOTAL U.S.	23,353 79%	6,168 21%	29,521 100%	24,257 79%	6,323 21%	30,580 100
GOVT. & EXPORT	68	2	70			
CUMULATIVE BEGINNING INVENTORY	1,154	206	1,360			
OTHER (CANADA)				0	0	0
STATES WITH*				443	70	513
TOTAL	24,575 79%	6,376 21%	30,951 100%	24,700 79%	6,393 21%	31,093 100

NOTE: Final 1981 product mix for total U.S. was 24% and 76% for multi-section and single-section homes respectively.

MANUFACTURED HOUSING INSTITUTE
1745 JEFFERSON DAVIS HIGHWAY
SUITE #511
ARLINGTON, VIRGINIA 22202

February 1982

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